



## DEALER SERVICES

# WHY REVCORD?

### REVCORD IS A TECHNOLOGY LEADER

We support 99% of all logger features in the marketplace. We are also AGILE, with over 60% of our staff dedicated to Engineering and Support. We listen to your feature requests, and we are equipped to handle any engineering or programming requests quickly and efficiently.

- RevShield Software Suite - Created specifically to monitor call logging systems
- 100% HTML5 Compliant for video and audio
- RevCell – Industry's only full featured cloud-based mobile call recorder
- RevSync – Your logger in the Cloud, with two-way sync and fail-safe storage
- RevView – Virtualizing the 9-1-1 Call Experience
- RevStream – Logging Redundant hardware with 99.999% uptime
- IQ3 – Enterprise Inspection, Interview, and Investigation software platform

### EQUIPMENT OUR DEALERS CAN TRUST TO PERFORM

Revcord backs its Multimedia Recorders with an industry-best 5-year hardware warranty and Dealer channel purchases with a 3-year subscription to our RevShield Software Support Program. Our hardware MTBF (Mean Time Between Failure) average is better than five years, and only 1 in every 1000 service tickets results in an onsite service call.

### BEST VALUE

A Revcord Multi-Media System provides the customer with a lower price point and the dealer with a higher net margin. Revcord Loggers are easy to sell, install, and use!



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## MULTI-MEDIA LOGGING SYSTEMS



[WWW.REVCORD.COM](http://WWW.REVCORD.COM)



281-404-7040



## REVCORD DEALER PROGRAM BENEFITS

- Industry-Best Pricing And Dealer Margins
- Sales Engineering And Dealer Channel Manager Support
  - Sales Engineer Assigned To Every System Sold With A Pre-Call With Dealer Before Shipment
  - Revcord Assists Or Performs The Training For The First Five Sales
  - We Provide Loaners/Spares At 50% Cost Or No Charge For Software
  - RFP Support – Answer RFP Questions, Provide Quote Support
  - Opportunity Support With OEM Reps In Attendance For Enterprise Account
- Operations Support
  - BOSS Installation Offsite Support Included With Every Order
  - Dealer Support Hotline
  - Chat Options For Support Technicians (Dedicated Company Teams Chat )
- Marketing Support
  - Monthly Newsletter
  - Tutorial Videos
  - Spiffs/Contests
  - Custom Logo Splash Screens On Loggers
  - Assisted Lead Generation – Web, Campaigns, Tradeshows
  - Event Support And Shared Costs For Qualified Events
  - Assist With Graphics And Material Support
  - Assist With Dealer Marketing Campaigns
  - Provide Revcord Banner For Display In Conferences
  - Provide SWAG for Giveaways
  - Assist With End User Videos
- Revcord Dealer User Group Site
  - Community Sales Knowledge Base
    - Sales Materials
    - Manuals
    - Integration Docs
  - Annual Dealer / Distributor Meetings
  - Built-in Blog
  - Built-in Forum



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