

EXCLUSIVITY PROGRAM



GOAL

In their defined territories, Revcord Authorized Dealers can have exclusivity for their accounts through the registration of their opportunities. Once a valid registration is made, you will be protected on that account and have the exclusive buying position with Revcord.

THE REGISTRATION PROCESS

A qualified registration must meet the following verified criteria:

- ✓ The Dealer can only register public safety opportunities that the Dealer "originates" and such opportunity must be in their assigned territory and meet the other requirements listed below.
- ✓ All Registrations must have an expected closing date.
- ✓ Registrations will expire after 6 months but can be re-registered with a new quote or written proposal.
- ✓ Registration also requires that the Dealer complete the Opportunity Registration form on the Revcord website.
- ✓ The Dealer must provide the customer with a quote, a written proposal, or cause the potential customer to specify Revcord.
- ✓ If a quote or written proposal has been provided by another Revcord dealer within the last six months, the opportunity cannot be registered.
- ✓ Any Dealer registering an opportunity is not allowed to propose competing products.
- ✓ The registration must be made before any official public announcement or advertisement of the solicitation.

☀ An exception to the exclusivity is that an incumbent Dealer for an opportunity is allowed to bid.